

Nonprofit Sustainability Initiative
SAMPLE FINAL REPORT (as of 1/31/17)

Important Instructions:

- This document is a guide before you complete the report online. Do not submit this document.
 - To be completed separately by each grantee organization by an individual closely involved in strategic partnership process (i.e. not consultant)]
 - **FINAL REPORTS MUST BE COMPLETED VIA SURVEYMONKEY AT:**
<https://www.surveymonkey.com/r/BCQRM9M>
1. What were the intended and unintended outcomes of the strategic partnership negotiation/exploration process? (open-ended)
 2. What were the most important factors, including people, that helped you complete your partnership negotiation/exploration? (open-ended)
 3. What were the negotiation/ exploration process' biggest challenges and how did you overcome them? (open-ended)
 4. In 1-2 words, how would you describe your grantee organization's negotiation experience? (open-ended)
 5. What, if any, difference has participation to date in NSI made on your grantee organizations? (likert scale very negatively impacted – positively impacted, including don't know option)
 - Board engagement
 - Internal clarity and strategic direction
 - Ability to think strategically
 - Employee engagement
 - General industry knowledge
 - Increased financial strategy/awareness
 - Fundraising/fund development capabilities
 - Openness to future strategic partnership opportunities
 - External reputation
 - Other (please list)
 6. Regardless of your negotiation/exploration decision (e.g. to move forward with a strategic partnership or not), did you find the negotiations/exploration experience valuable? [CHOOSE 1]
 - Yes
 - No
 - Don't know
 7. Do you consider your partnership negotiation/exploration successful? [CHOOSE 1]

- Yes
 - No
 - Don't know
8. Please share any additional information you feel would be useful for other nonprofits or the funders to know [e.g. things about the process that you've appreciated or would like to see be done differently] (open-ended)
9. Please list your negotiation consultant: _____
10. How important was your consultant to the completion of your partnership negotiation/exploration? (multiple choice)
- Essential- would not have been able to complete it without him/her
 - Important, but not critical – would've have completed, but probably not as quickly or effectively
 - Neutral – he/she sometimes helped, sometimes hindered the process
 - Not important – we could've completed the process more efficiently/effectively without him/her
 - Detrimental – he/she greatly hindered our partnership negotiation/exploration
11. How would you describe your level of satisfaction with your negotiation consultant?
[CHOOSE 1]
- Very satisfied
 - Satisfied
 - Neutral
 - Unsatisfied
 - Very unsatisfied
 - If desired, please explain
12. NSI's long-term goal is for Los Angeles' nonprofit ecosystem to view strategic partnerships (any formal, long-term partnership, from jointly managed programs, shared administrative services to mergers and acquisitions) as tools to promote organizational efficiency, efficacy and sustainability.
- In your opinion, to what extent do the stakeholder groups below agree that NSI has achieved its long term goal. (Answer options: Completely agree, somewhat agree, nether agree or disagree, somewhat disagree and completely disagree; don't know)
- Operational staff at your organization
 - Senior leadership staff at your organization
 - Board members at your organization
 - Los Angeles funders, as a whole
 - My industry, in general
 - Los Angeles non-profit ecosystem, in general
13. To the best of your knowledge, do you believe, when implemented, your strategic partnership will enhance your organization's ability to make your desired impact?
[CHOOSE 1]

- Yes
- No
- Don't know

14. To the best of your knowledge, what are your goals for the outcomes of your potential strategic partnership? (Select as many that apply)

- Programming: Expand programming – either the range/scope of programs offered, or the numbers served
- Programming: Consider opportunities to expand our geographic scope; i.e. expand our programs into new communities/sites
- Programming: We want to improve our outcomes – get better results for those we serve or otherwise increase our impact
- Administrative: Reduce operating/administrative costs
- Administrative: Develop or access higher level operating, administrative expertise (operating, administrative or programmatic)
- Administrative: Improve our brand and reputation
- Financial: Improve our financial health
- Other – (please list)

15. Please provide contact information (email and phone number) for future communications re: grantee convenings, resources, follow-up outcome survey (reference to follow-up outcome survey to be confirmed)

- a. Primary contact:
- b. Secondary contact:

16. Please share any additional information you feel would be useful for other nonprofits or the funders to know [e.g. things about the process that you've appreciated or would like to see be done differently] (open-ended)